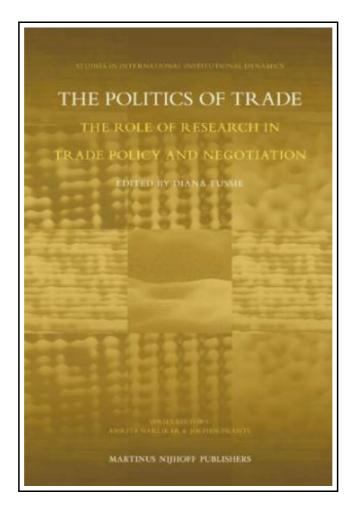
# The Politics of Trade: The Role of Research in Trade Policy and Negotiation



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### Reviews

Thorough information! Its such a good study. Sure, it is perform, still an amazing and interesting literature. Once you begin to read the book, it is extremely difficult to leave it before concluding. (Evie Emmerich)

### THE POLITICS OF TRADE: THE ROLE OF RESEARCH IN TRADE POLICY AND NEGOTIATION



Hotei Publishing. Hardcover. Book Condition: New. Hardcover. 352 pages. Dimensions: 9.3in. x 6.2in. x 1.0in.The rising era of post-paradigmatic wars in the field of international trade has narrowed ideological differences making policy more porous to independent research. But whose ideas matter When And how do actors make them matter Why are some of the ideas that circulate in the research-policy arenas picked up and acted on, while others are ignored and disappear Is demand-driven research most likely to effectively influence policy The episodes of trade policy change and negotiations included in this volume show the growing relevance of commissioned research in increasingly contested settings designed from the beginning to support a particular cause- research not as independent truth waiting to be hooked, but as instrumental and supportive to policy decisions taken on other grounds. Table of Contents 1. Introduction: What is at stake in the trade arena Diana Tussie Part 1: Paradigmatic shifts 2. Creation of values and principles: Canadas experience with the CUSFTA and NAFTA Rafael Gomez and Morley Gunderson 3. Creation of processes: sustainability impact assessments Clive George and Colin Kirkpatrick Part 2: Instrumental change, operational research 4. The case of Argentine research in the building of regional integration Mercedes Botto and Andrea Bianculli 5. The adoption of the common external tariff in Nigeria Philip Osafo Kwaako and Kehinde Ajayi Part 3: Understanding interests through research 6. Research uptake in an informal setting: the case of Egypt Ahmed Ghoneim 7. Research uptake in an institutionalized setting: the case of trade facilitation in India Abhijit Das Part 4: The WTO: The use of research for global coalition formation in trade negotiations 8. Multiple Access Points: Knowledge Generation for the Group of 20 Amrita Narlikar and Diana Tussie 9. Centralized production: The Group of 33: Paul Mably Part 5: Understanding...

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